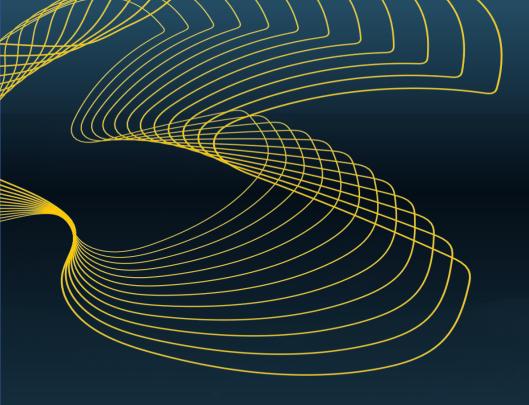
GHOTEL Group





INTRODUCTION

Attractive hotels in attractive locations across Germany and Austria.

GHOTEL Group operates an extensive portfolio comprising budget-, midscale- and upscale hotels in popular cities. Besides our own brands GHOTEL hotel & living and nestor hotels, we can offer our guests a wide range of highly recognized international brands with our franchised hotels.

Every hotel responds to the desires of modern leisure and business travellers offering a wide range of amenities, e.g. a comprehensive breakfast buffet, high speed wlan and flatscreen TVs.

For hosting meetings or congresses, our hotels provide suitable daylight spaces in every size and with every equipment needed for a successful convention. We create the right atmosphere for your ideas!

GHOTEL Group is looking forward to welcoming you in one of our hotels!

HISTORY

2016

NEW OPENING

GHOTEL hotel & living
 Essen

2019

NEW OPENING

- Holiday Inn Osnabrueck
- GHOTEL hotel & living Bochum

2020

TAKEOVER BY

ART-INVEST REAL ESTATE

2022

NEW OPENING

- Moxy Cologne Muelheim
- ibis Styles Munich Perlach

2023

NEW OPENING

TRIBE Baden-Baden

2021

2020

NEW OPENING

NEW OPENING

- Moxy Cologne Bonn Airport
- ibis Dusseldorf Airport and
- Novotel Dusseldorf Airport

• ibis budget Bayreuth and ibis Styles Bayreuth

• Takeover ibis Styles Pforzheim

Hanseatischer Hof Luebeck

• Signing Management contract for

2005

TAKEOVER

by the AURELIUS Equity

Opportunities Group

2012

NEW OPENING

Wuerzburg

GHOTEL hotel & living

as a professional hotel operator

REORIENTATION

STRATEGIC

2007

2015

SALE

of the real estate portfolio and focus

2010

NEW OPENING

GHOTEL hotel & living Koblenz

2018

NUMEROUS TAKEOVERS:

- nestor Hotel Ludwigsburg
- nestor Hotel Neckarsulm
- Holiday Inn Express Guetersloh
- Holiday Inn Dusseldorf
- Holiday Inn Salzburg City
- Intercity Hotel Goettingen

REBRANDING

to GHOTEL hotel & living

1994

COMPANY START-UP

as a dormitory service provider for the Deutsche Bundespost

2006

BRAND LAUNCH

GHOTEL hotel & living

ORGANIGRAM





GHOTEL Group GmbH (Headquarters)

GHOTEL GmbH

- GHOTEL hotel & living Hannover
- GHOTEL hotel & living Kiel
- GHOTEL hotel & living Wuerzburg
- GHOTEL hotel & living Koblenz
- GHOTEL hotel & living Essen
- GHOTEL hotel & living Bochum
- GHOTEL hotel & living Goettingen
- Novotel Dusseldorf Airport
- ibis Dusseldorf Airport

GhOTEL Deutschland GmbH

nestor Hotel Objekt Ludwigsburg GmbH

Neckarsulm GmbH

- nestor Hotel Ludwigsburg
- nestor Hotel Neckarsulm

nestor Hotel Objekt

GhOTEL Germany GmbH

- ibis budget Bayreuth
- ibis Styles Bayreuth
- ibis Styles Munich Perlach
- ibis Styles Pforzheim
- TRIBE Baden-Baden

GhOTEL Arcadia GmbH

Arcadia

Hotelbetriebs-Gesellschaft mbH

- Holiday Inn Dusseldorf City
- Holiday Inn Express Guetersloh
- Holiday Inn Osnabrueck

Al MXY Hotel Operations GmbH

Moxy Cologne Bonn Airport

Moxy Cologne Muelheim

Arcadia Hotelbetriebs GmbH

GhOTEL

Austria GmbH

Holiday Inn Salzburg City















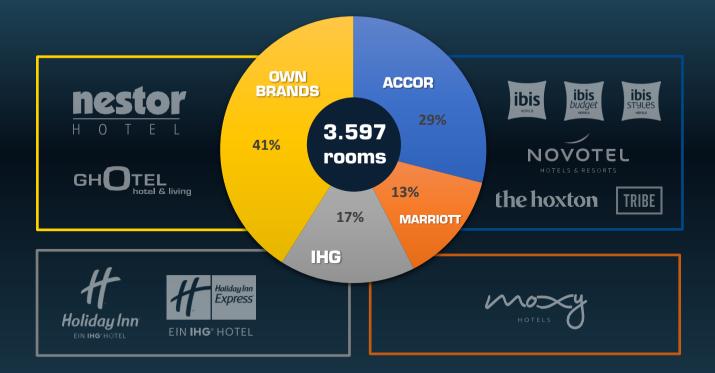












OWN BRAND

GHOTEL hotel & living Bochum 162 rooms GHOTEL hotel & living Essen 174 rooms GHOTEL hotel & living Goettingen 144 rooms GHOTEL hotel & living Hannover **329** rooms GHOTEL hotel & living Kiel 84 rooms GHOTEL hotel & living Koblenz 120 rooms 204 rooms GHOTEL hotel & living Wuerzburg nestor Hotel Neckarsulm 84 rooms nestor Hotel Ludwigsburg 179 rooms

<u>IHG</u>

Holiday Inn Dusseldorf Holiday Inn Osnabrueck Holiday Inn Salzburg City Holiday Inn Express Guetersloh 209 rooms 158 rooms 100 rooms 126 rooms

ACCOR

ibis budget Bayreuth **84** rooms ibis Styles Bayreuth 96 rooms ibis Dusseldorf Airport 180 rooms Novotel Dusseldorf Airport 210 rooms ibis Styles Pforzheim 122 rooms ibis Styles Munich Perlach 172 rooms TRIBE Baden-Baden* 136 rooms the hoxton Hamburg* 188 rooms

MARRIOTT

Moxy Cologne Bonn Airport 250 rooms
Moxy Cologne Muelheim 222 rooms

GHOTEL MANAGEMENT



ERIK FLORVAAG

Since the acquisition of **GHOTEL Group** by the real estate investor and project developer Art-Invest Real Estate in 2020, Erik Florvaag is particularly responsible for the Group's strategy, corporate development and Asset Management. Prior to that he was Partner & Co-Head of Hotels at Art-Invest Real Estate. In this function he was responsible for over 40 hotel transactions as well as several project developments which made a decisive contribution to the development of the Art-Invest Group's hotel portfolio. Before that he passed several career stages at PricewaterhouseCoopers' (PwC) and ebertz & partner group.

Erik Florvaag holds a diploma in business administration from the Justus Liebig University in Giessen and a Master of Business Administration (MBA) in International Real Estate Management from the Academy of Biberach University of Applied Sciences and London Southbank University. He is also a lecturer at several universities on hotel real estate topics.

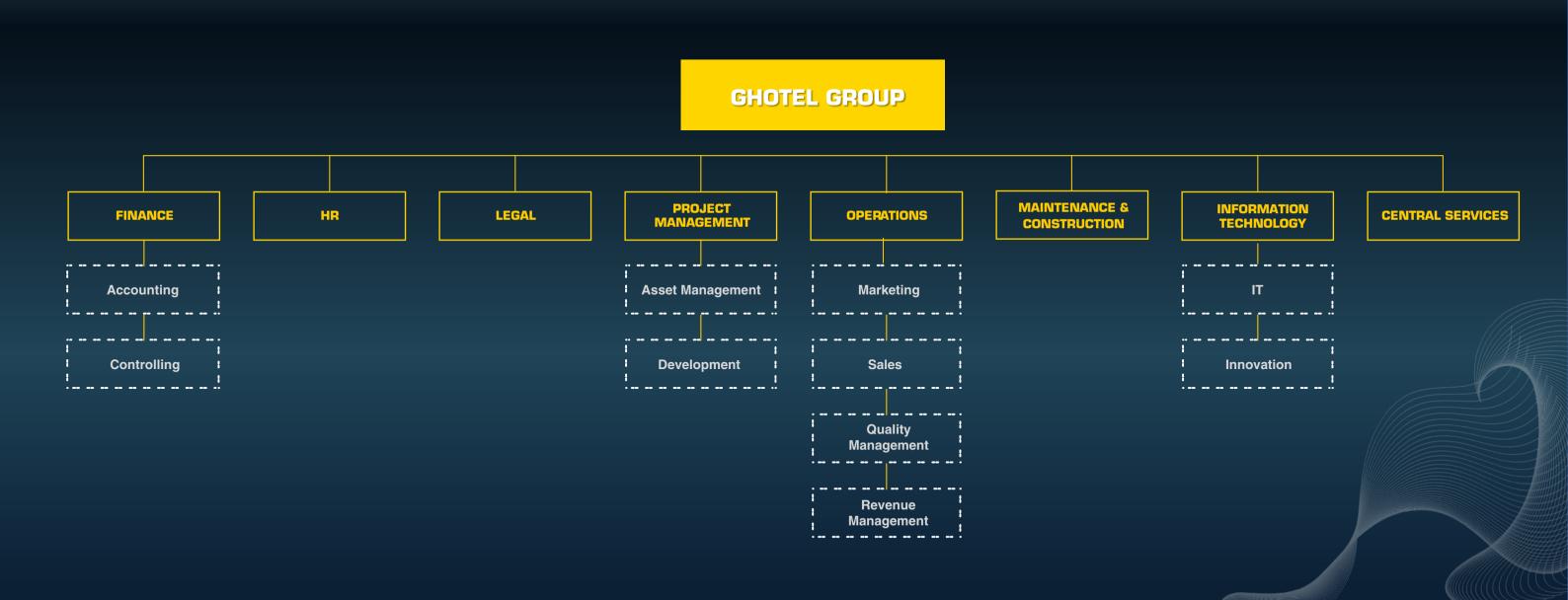


JENS LEHMANN

In 2006 Jens Lehmann joined **GHOTEL Group**, first as Director of Sales and from 2007 as Managing Director of GHOTEL being responsible for Operations, Sales & Marketing and IT. Before starting his career at **GHOTEL Group**, he passed through various management positions, for example as Managing Director, Regional Director and Director of Sales & Marketing. In total, Jens Lehmann now looks back on more than 30 years of experience in the hotel industry, both in the private hotel industry as well as in the national and international chain hotels.

Jens Lehmann successfully completed his diploma in Hotel management at WIHOGA Dortmund.

OUR HEADQUARTER STRUCTURE



OUR REAL ESTATE PARTNERS

Numerous hotels of our portfolio are owned by renowned institutional investors



MARCARD, STEIN & CO









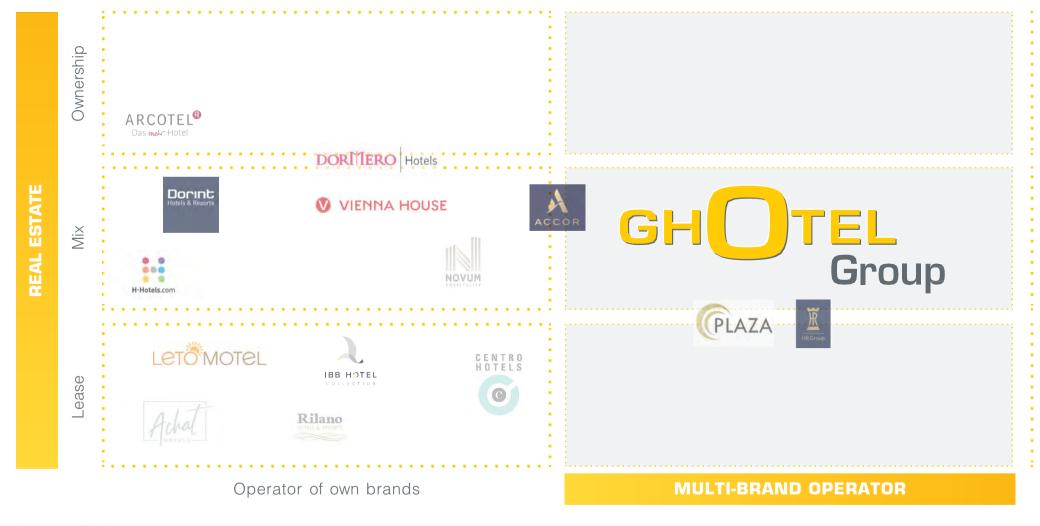






COMPETITIVE LANDSCAPE

With its multi-brand strategy as well as the possiblity to invest into real estate, GHOTEL has a unique business model within the German hotel market





Operator of franchise brands



Best practise: Holiday Inn Dusseldorf



OWN HOTEL PROJECT DEVELOPMENTS

Best practise: Moxy Cologne Muelheim



THIRD PARTY PROJECT DEVELOPERS & INVESTORS

Best practise: Dual brand Dusseldorf, TRIBE Baden-Baden



OWNER-OPERATOR

Best practise: Hanseatischer Hof Luebeck



FULL FLEXIBILITY OF OPERATING MODELS:

- **LEASE AGREEMENT** fixed or hybrid rent
- MANAGEMENT AGREEMENT and INTERIM MANAGEMENT

FLEXIBLE SPACE DESIGN

own brand and franchise brands

CREDITWORTHY PARTNER

LONG-TERM EXPERIENCE

as a successful multi-brand hotel operator

STRONG SHAREHOLDER

with access to a wide scope of real estate and construction knowhow



SEARCH PROFILE

LOCATION

- A-, B- and C-Cities in German speaking countries
- Sites with good/excellent visibility and accessability to public transportation and daily business infrastructure

PROPERTY

- Budget-, midscale-, upscale segment
- > 100 rooms
- Existing properties, conversions, new developments
- Good/excellent visibility & accessibility

AGREEMENTS:

- No restrictions concerning contractual form & term (lease and management agreement)
- Operator free
- Possibility of real estate acquisition





GHOTEL HOTEL & LIVING BOCHUM





GHOTEL HOTEL & LIVING ESSEN





GHOTEL HOTEL & LIVING GOETTINGEN





GHOTEL HOTEL & LIVING HANNOVER





GHOTEL HOTEL & LIVING KIEL





GHOTEL HOTEL & LIVING KOBLENZ



GHOTEL HOTEL & LIVING WUERZBURG





NESTOR HOTEL LUDWIGSBURG





NESTOR HOTEL NECKARSULM





IBIS BUDGET BAYREUTH





IBIS STYLES BAYREUTH





IBISDUSSELDORF AIRPORT





NOVOTELDUSSELDORF AIRPORT





IBIS STYLES
PFORZHEIM





IBIS STYLES MUNICH PERLACH





TRIBEBADEN-BADEN

HOMEPAGE

TRIBE



THE HOXTONHamburg

COMING SOON

the hoxton



HOLIDAY INNDUSSELDORF





HOLIDAY INN OSNABRUECK





HOLIDAY INNSALZBURG CITY





HOLIDAY INN EXPRESS GUETERSLOH





MOXY COLOGNE BONN AIRPORT





MOXY COLOGNE MUELHEIM





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